

Lukas LeChau

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[My LinkedIn](#) | [My Github](#)

EDUCATION

Loyola Marymount University, Westchester, CA

Bachelor of Science, Information Systems & Business Analytics | Minor: Computer Science

Graduating May 2028 | GPA: 3.98/4.00

Relevant Coursework: Artificial Intelligence, Algorithms & Analysis, Data Structures, Business Info. Technology

LEADERSHIP EXPERIENCE

Founder & Full-Stack Mobile Developer

Cisco & LeChau LLC – Founder | January 2026 - Present

- Built and shipped 4 consumer apps end-to-end (native Swift and React Native/Next.js, Node.js, Supabase backend), owning design, development, App Store release, and analytics
- Grew Protokol, a subscription-based iOS health app, to **5,000+ users and \$15K+ in revenue**, currently serving **1,000+ daily active users**
- Led growth marketing across Meta Ads, answer engine optimization (AEO), and targeted outbound lead generation via Apollo, driving paid subscription conversions

Founder & Web Developer

Midnight Web Development – Remote | November 2025 - January 2026

- Generated **50+ qualified leads** using **n8n** automation for landscaping, pressure washing, and handyman businesses through outbound outreach and local market targeting across Southern California
- Generated **\$1,000+ in revenue** designing and launching **conversion-focused, mobile-responsive websites** using Claude Code and Vercel while improving lead capture and online presence through AEO

WORK EXPERIENCE

Information Technology Program Manager

Gradient Energy (formerly WaterVolt) – Los Angeles, CA | May 2025 – Oct 2025

- Managed **12+** IoT components by directing vendor coordination and hardware testing schedules, ensuring consistent data quality and project alignment.
- Automated analytics reporting by integrating IoT data pipelines using Python, resulting in real-time monitoring of device performance across our dashboards.
- Coordinated cross-functional efforts between software and hardware engineers to streamline validation workflows, reducing total testing time by **25%**.

Lead Generation & Analytics Intern

Compass Real Estate – Beverly Hills, CA | January 2026 – Present

- Built a two-agent AI system and 100-point lead scoring model via n8n to automate property analysis and prioritize long-term homeowners (30+ years) in the \$800K–\$1.5M range across Los Angeles, separating ADU and teardown pipelines to maintain accurate market assumptions
- Automated end-to-end direct mail operations using Python, cutting weekly campaign processing time from **15 minutes to 3 seconds** (98% reduction)

TECHNICAL & PROGRAM SKILLS

Technical: Swift, TypeScript, React Native, Next.js, Node.js, Python, SQL, API Integration, Claude Code

Analytics & Tools: Tableau, Power BI, Financial Modeling, Advanced Excel, PostHog, Zapier, Make.com, n8n